

What is the difference
between
having and not having
entrepreneurial drive?

Your **words** ...

create your **reality!**

Fr, 20.11.2020

GNL VENTURES X UNI TÜBINGEN

Welcome to



Gründung - Let's Go

ASK
ASK

Who
are **You**
&
why
are **You**
here?

Your answers

Join at

**slido.com
#67506**





What
is this
course
about?

P

GNL Young Founders ... ✓

David Krusche

@ Erwähnungen & Reaktionen

Channel-Browser

Leute

Apps

Dateien

↑ Weniger anzeigen

Channels +

allgemein

celebrate

introduction

mbta_mindset_qa

mbta_tools_actions_qa

news

pitch

pitch_feedback

to_do_summary

tools_ressources

x_next_betula

x_next_eligo

x_next_forccia

x_next_forciia

x_next_meetbot

x_next_onny

x_next_striezel

x_next_tinder4fashion

x_next_whatsapp_lieferservice

► Direknachrichten +

+ Leute einladen

▼ Apps +

#allgemein ☆
↳ 10 | Thema hinzufügen

Young Founders Club #allgemein

@Georg Reifferscheid hat diesen Channel am 3. Mai erstellt. Das ist der Anfang des Channels #allgemein.

∅ Beschreibung hinzufügen ⚡ Eine App hinzufügen ↳ Leute hinzufügen

Sonntag, 3. Mai

Georg Reifferscheid 22:08 Uhr ist #allgemein gemeinsam mit 2 anderen beigetreten.

Mittwoch, 6. Mai

Georg Reifferscheid Hallo ihr Lieben, <https://www.loom.com>

Loom Slack - Slack

GNL Young Founders Club Channels #allgemein #celebrate #introduction #mbta_mindset_qa #mbta_tools_actions_qa #news #pitch #pitch_feedback #to_do_summary #tools_ressources #x_next_betula #x_next_eligo #x_next_forccia #x_next_forciia #x_next_meetbot #x_next_onny #x_next_striezel #x_next_tinder4fashion #x_next_whatsapp_lieferservice

Sam Casha 15:28 Uhr ist #allgemein gemeinsam mit Peter Mewe beigetreten.

Georg Reifferscheid 18:21 Uhr Hi @Sam und hi @Peter Mewe ! Schön, dass ihr dabei seid. Sobald ein paar mehr dabei sind, werden wir die Channels richtig starten.

Ihr könnt euch gerne in dem #introduction channel kurz vorstellen

Nachricht an #allgemein





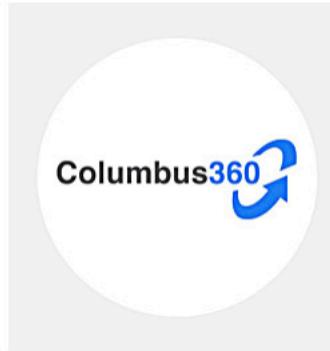
my story

about GNL

Founding
since 2002



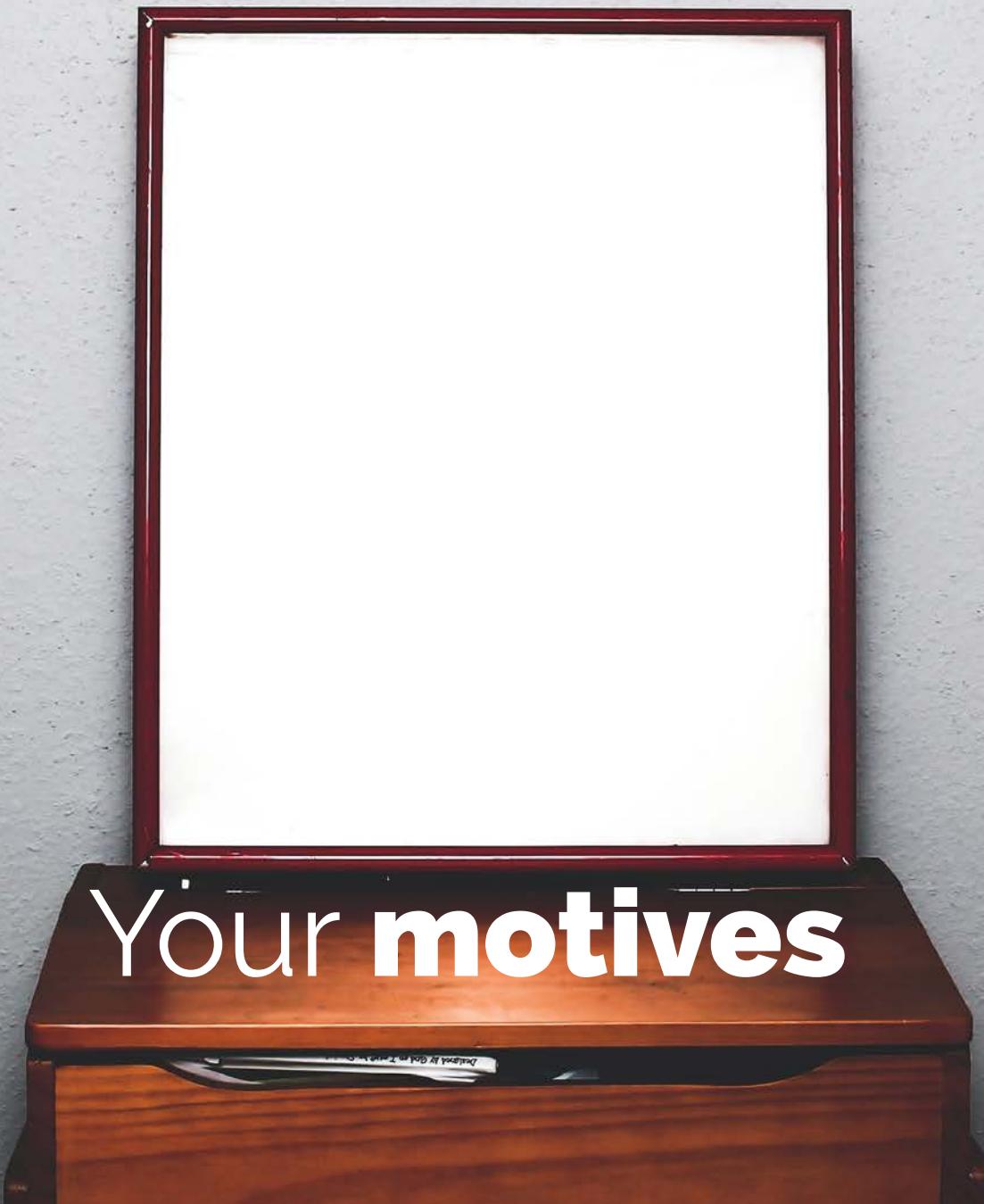
Sparring
since 2015



What drives you?

A close-up photograph of a person's hand holding a pair of round-rimmed glasses. The glasses are held by the temples, with the lenses facing forward. In the background, a bookshelf filled with books is visible, though slightly out of focus. The lighting is warm and focused on the glasses.

Your mindset



Your **motives**



Your values



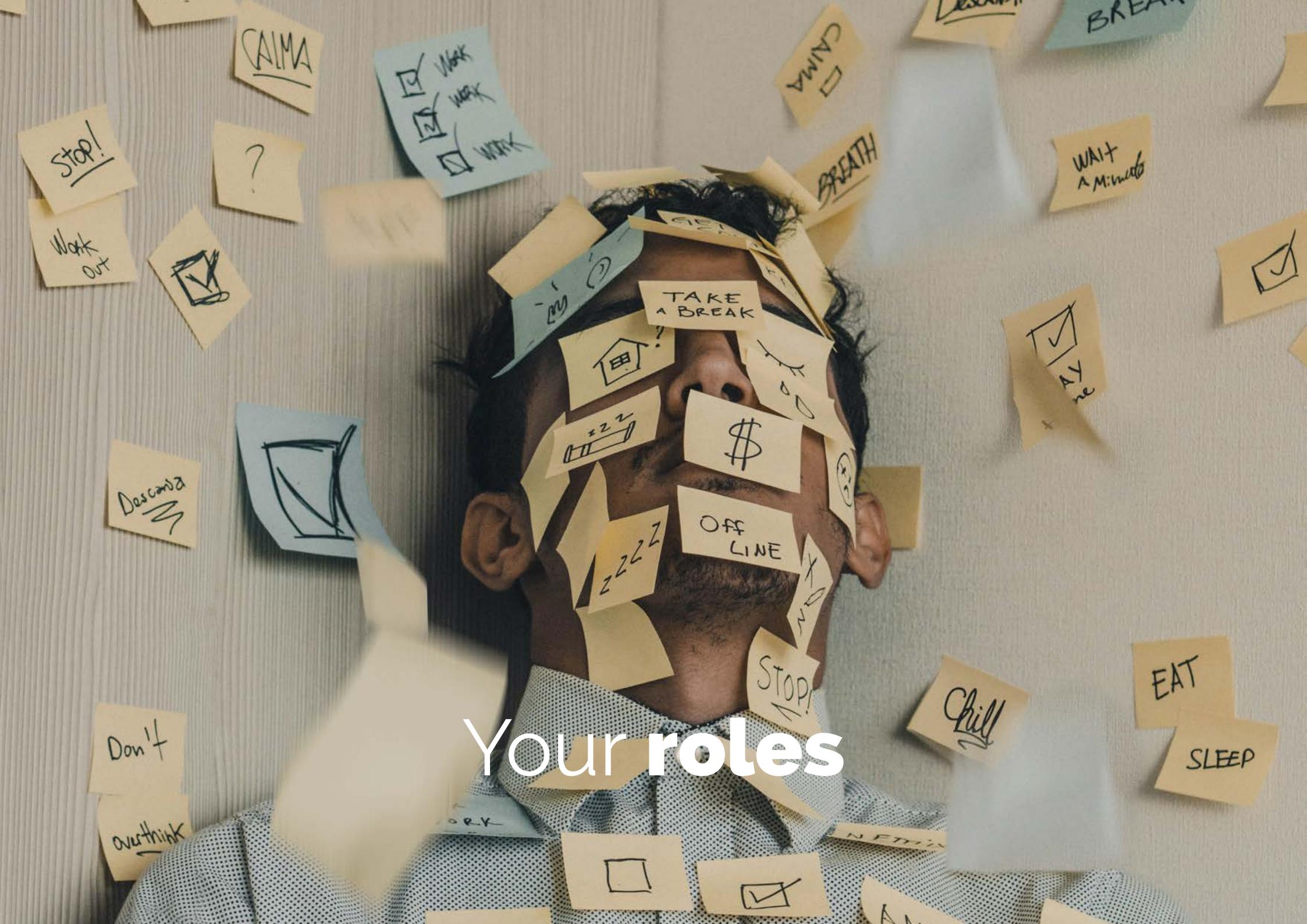
Your purpose

A black and white photograph of a man from the chest up. He has dark hair and is wearing a dark, button-down shirt. His right hand is held near his face, with his fingers partially covering his eye and nose, while his mouth is slightly open. He is holding a stack of US dollar bills against his skin. The lighting is dramatic, coming from the side to highlight the contours of his face and the texture of the money. The background is a solid, dark color.

Your expectations



Your characteristics

A photograph of a man from the chest up, looking stressed and surrounded by numerous yellow sticky notes pinned to a light-colored wall. He has his hands on his head, appearing to be in deep thought or despair. The sticky notes contain various handwritten messages and symbols, such as 'STOP!', 'WORK', 'BREAK', 'EAT', 'SLEEP', 'OFF LINE', 'ON LINE', 'zzzz', '\$', 'CAMA', 'CANA', 'Wait ~ Minutes', 'Chill', 'Don't overthink', 'Descanso', 'Work Max', 'Work', '?', 'Stop!', 'Checklist', and 'Check'.

Your roles

EAT

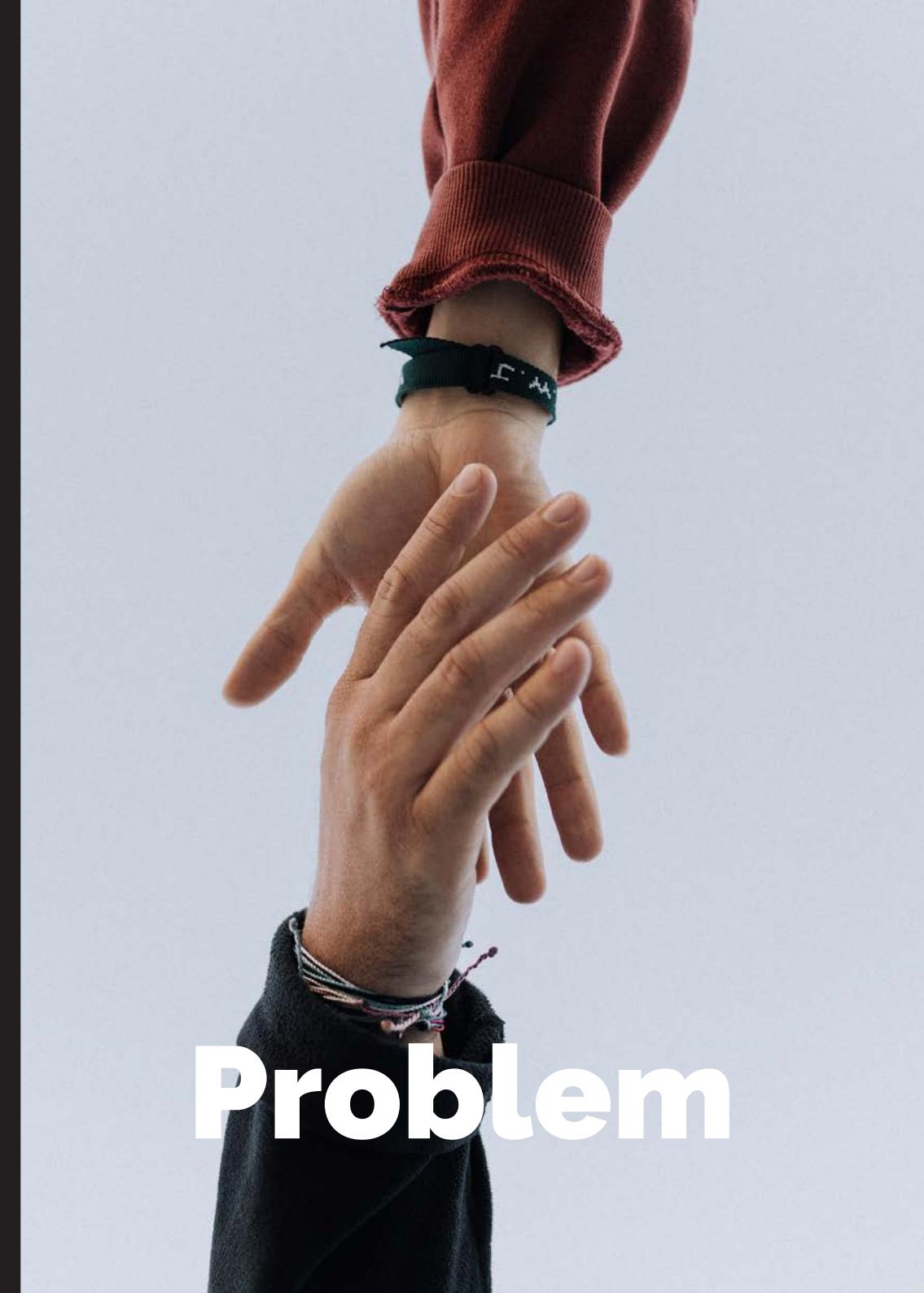
SLEEP

What do you need?



X

Idea



Problem

It's **problem-solution** time!



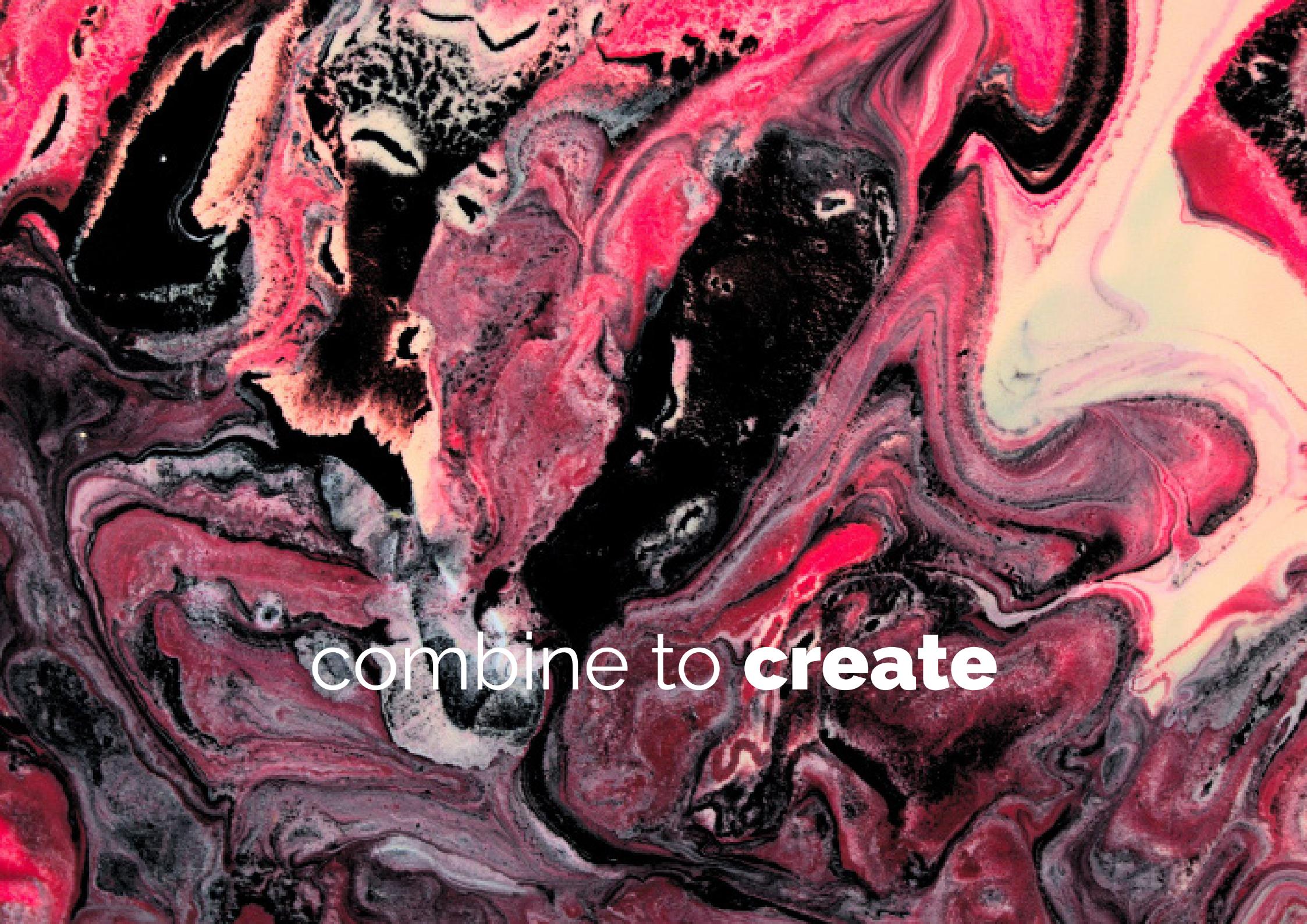
5 rules for **creative** sessions

A medium shot of a man with a dark beard and a black turban, looking directly at the camera with a serious expression. He is wearing a dark jacket over a white t-shirt. His right hand is raised, pointing his index finger upwards towards the top left corner of the frame.

no criticism



get wild

The background of the image is a vibrant, abstract marbled pattern. It features swirling, organic shapes in shades of red, pink, white, and black. The red and pink areas are more prominent on the left and center, while the white and black areas form larger, more defined shapes on the right side. The overall effect is one of fluid motion and organic complexity.

combine to **create**

The background of the image is a dark, textured space filled with numerous small, glowing stars of varying colors. In the center, there is a prominent, diffuse nebula with a complex structure. It features a bright, white-hot core surrounded by a ring of intense blue and purple light, which then transitions into a larger, more diffuse pink and purple glow. The nebula appears to be moving towards the viewer.

quantity before quality



get **comfortable**



A dark, textured surface, possibly leather, serves as a background for a collection of leatherworking tools and materials. Visible items include:

- A yellow measuring tape with markings from 135 to 149.
- A pair of black leather scissors.
- A leather strop with a wooden handle.
- A leather punch tool with multiple tips.
- A leather belt with a metal buckle.
- A leather zipper pull.
- A leather tag reading "MADE IN ITALY".
- A leather label reading "HAUPES MADE IN ITALY".
- A leather hammer.
- A leather snap fastener.
- A leather belt buckle.
- A leather keychain ring.
- A leather belt buckle.
- A leather belt buckle.

5 creativity techniques

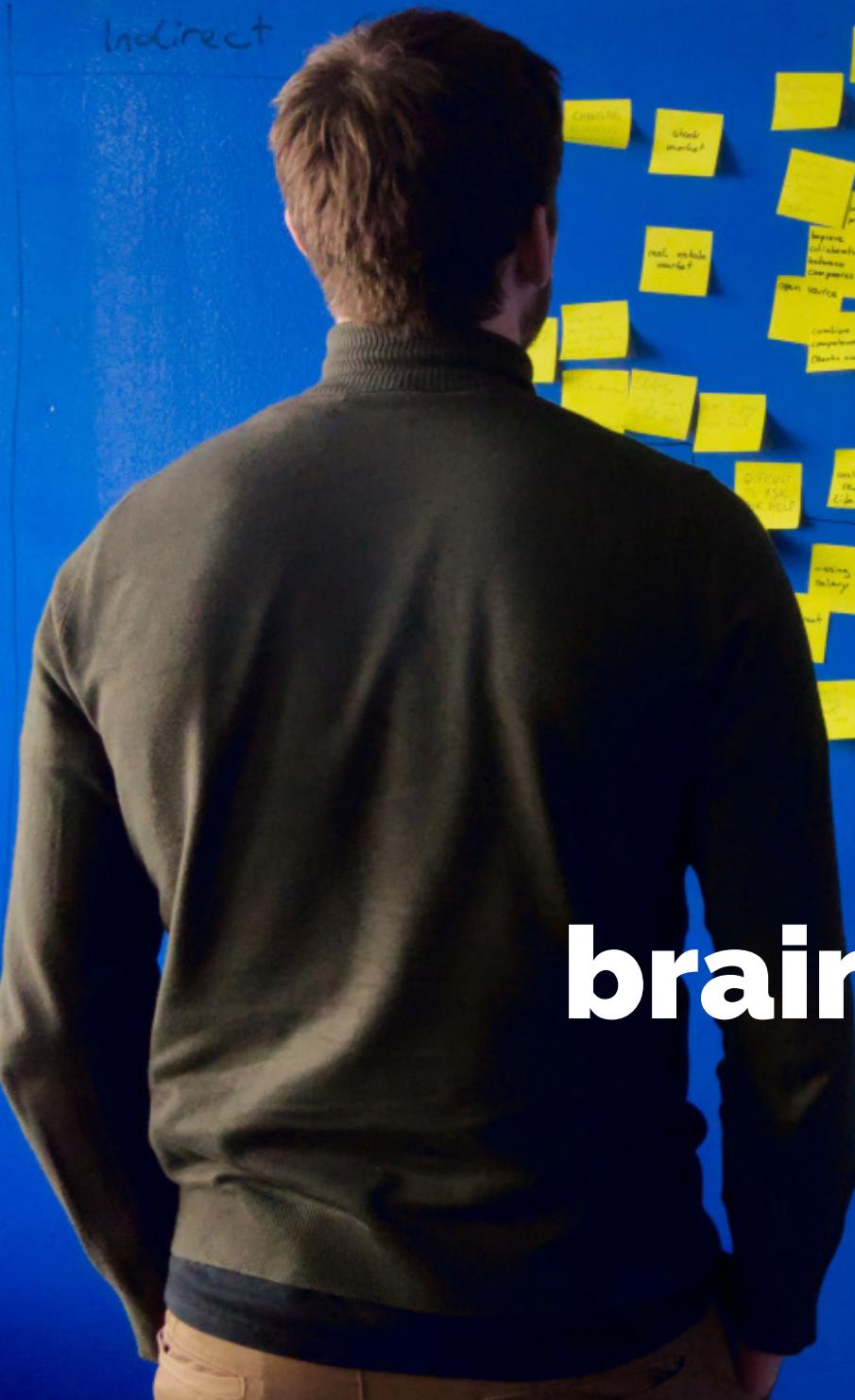
A person is performing a headstand on a concrete ledge. They are wearing a dark long-sleeved shirt, light-colored shorts, and a belt. Their legs are extended upwards and outwards. The background shows a river flowing through a rocky, green landscape. A small concrete pillar on the left has some markings on it.

headstand method



morphology analysis

Indirect



brain storming



brain writing



sil method



tools & actions

A large, glowing incandescent lightbulb is positioned in the center of the frame, set against a vibrant sunset or sunrise backdrop. The sky transitions from deep orange at the top to a darker blue towards the horizon. The lightbulb's glass is translucent, showing internal filaments and a bright glow. In the foreground, the dark silhouette of a landscape or body of water is visible. Overlaid on the bottom left of the image, the words "business idea" are written in a large, white, sans-serif font.

business **idea**



value proposition



brand identity

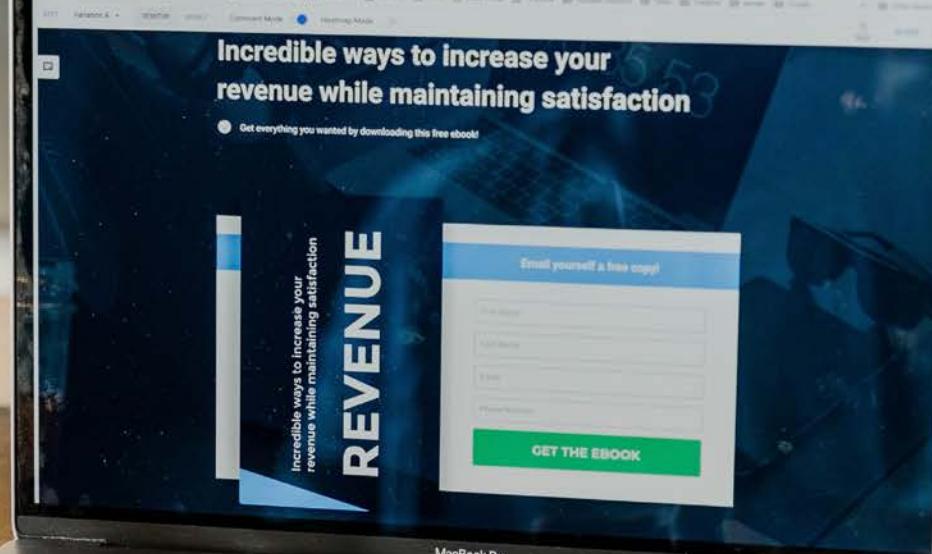


positioning

A photograph of a diverse group of approximately ten people standing on a grassy hillside. They are silhouetted against a vibrant orange and yellow sunset. Some individuals are raising their arms in various gestures like peace signs or high-fives. The background features a range of mountains under the warm glow of the setting sun.

target group

business model



processes

An aerial photograph of a person walking across a large, well-maintained green lawn. The person is positioned in the center of a rectangular concrete path. This central path is part of a larger, interconnected system of concrete walkways that form a complex, winding pattern across the grass. The overall scene suggests a park or a large public garden.

organization

A close-up photograph of a person's hands playing chess. The person is wearing a dark blue long-sleeved shirt. Their right hand is positioned above a white chess king piece, which is held between their thumb and index finger. The chess board is visible in the background, showing several other white pieces (queens, rooks, bishops, and pawns) in their starting positions. The lighting is dramatic, with strong highlights and shadows, creating a moody atmosphere.

leadership

You never ...

walk alone!

So,
how to **drive** your **team**?



Q & A

now it's your turn



let's connect



GRAZIE VINAKA
TERIMA KASIH

THANK
YOU TAKK

謝
謝

謝
謝

ありがとう

merci

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